

COMMITTED DEDICATED RESPECTED

Technology has become the lifeblood of every business today no matter it's size. The ability to connect to customers, share information, access business systems and remain in business should simply be about technology working for business. **Then why are there so many frustrations around technology and why is it not doing its job?**

Virbac



Rolls-Royce



kulula.com

McLaren



ASTON MARTIN

 **Investec**



CAXTON

Renew-it

 **Bidvest**
Foodservice



Many SME's have not had access to top level skills; their IT has been organically grown with new pieces of tech being added bit by bit, often without the right methodology and architecture in place. Alternatively, they end up with the right products, but they are incorrectly setup and configured. What happens is businesses end up with a Frankenstein of an IT system and technology becomes their worst nightmare, often resulting in broken business.

...BUSINESSES END UP WITH A FRANKENSTEIN OF AN IT SYSTEM AND TECHNOLOGY BECOMES THEIR WORST NIGHTMARE...

HOW DO YOU KNOW YOUR TECHNOLOGY AND IT PARTNER NEED AN OVERHAUL?

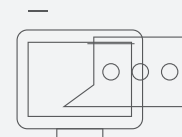
- Your service providers are always pointing fingers at others versus fixing the problem.
- You are constantly having to contact IT to fix yet another problem that should have already been fixed.
- Your Internet is constantly down or performing slowly.
- Your staff complain of slow or broken devices.
- Your server is slow or keeps bombing out which means staff have problems logging in, accessing files and basically doing their work.
- Your business is under risk because you think your IT security is indestructible, but it's not and by the time you figure it out, it is too late.

At Zinia it we have a simple philosophy:

DO IT RIGHT THE FIRST TIME!

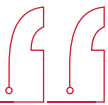
Our success in business comes down to this philosophy:

We build it right the first time. We put in the right IT infrastructure, recommend the right products and implement solutions in the right way, so that IT enables, not hampers your business.



IN OUR EXPERIENCE, BUSINESSES COME TO US FACING THESE PROBLEMS:

- **Inferior hardware** – in an effort to save costs they have been recommended generic inferior products which cause constant problems.
- **Software and office productivity** – they do not have access to the latest in office software and therefore do not benefit from the latest features.
- **Server software issues** – due to implementing free software on old technology, their server can't handle the business requirements, are not under warranty and require rare skills to fix.
- **Incorrect setup and configuration** – their internal network and IT environment has been incorrectly configured which becomes difficult to troubleshoot and maintain.
- **Support is inadequate** – their IT company doesn't have well trained staff who can fix the problem the first time around.
- **Slow speeds due to cheap switches** – their internal network has multiple points of failure, is messy and complicated.



We have a history of building enterprise-grade infrastructure and networks for Blue-Chip companies and we bring this best-practice approach to SME's.

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INTERNET
LINK

COMMON IT ISSUES



ROUTER

--- ✗ My internet is offline ----->



FIREWALL

--- ✗ Can't download my update ----->



LAN

--- ✗ Everything is slow ----->



WIFI

--- ✗ My Whatsapp videos aren't sending ->



SERVERS

--- ✗ My files are missing ----->



WORKSTATIONS

--- ✗ I cannot login ----->



PRINTERS

--- ✗ Nobody can print ----->



MOBILE DEVICES

--- ✗ My calendar is not updating ----->

SOLUTION



Call Zinia Support.
We will take care of it.

✓ **INTERNET CONTROL**

✓ **CORRECTLY CONFIGURED**

✓ **MAINTAIN PROPERLY**

✓ **HELP USERS PROMPTLY**

WHY CHOOSE US?

KNOW-HOW & BEST PRACTICE



We were established 20 years ago and are going strong due to well-established, trusted relationships with our clients. Our IT methodology has consistently shown superior results, due to our knowledge and experience building blue-chip networks, providing best-in-class technology solutions and following Microsoft best practices.

SKILLS – IT DREAM TEAM



We know the cost of ownership of having an IT person or IT team is high. We have built a dream team of IT professionals which allows our clients to have access to virtual CIOs, IT architects, as well as experts in Microsoft, firewalls, routers and cabling.

AFFORDABLE



Our model allows you to outsource all your requirements to our dream team for a fraction of the cost of hiring internally. You get total IT support and management for a fixed monthly cost. You also get easy monthly payment options on equipment.

QUALITY SUPPORT



We do not compromise on quality and bundle all our tech with proper support contracts. This means licenses do not go outdated, we ensure our clients remain in warranty and their IT is properly maintained. We conduct an anniversary review and free network audit to ensure we live up to our promises and keep you abreast of your IT environment.

TOP-CLASS HELPDESK



Our helpdesk is manned by well-trained, experienced technicians and supported by high-level IT experts who adhere to best practices and tried and tested standards. Through our proactive monitoring software we are able to manage any IT issues before they become a crisis.

ONE SERVICE PROVIDER



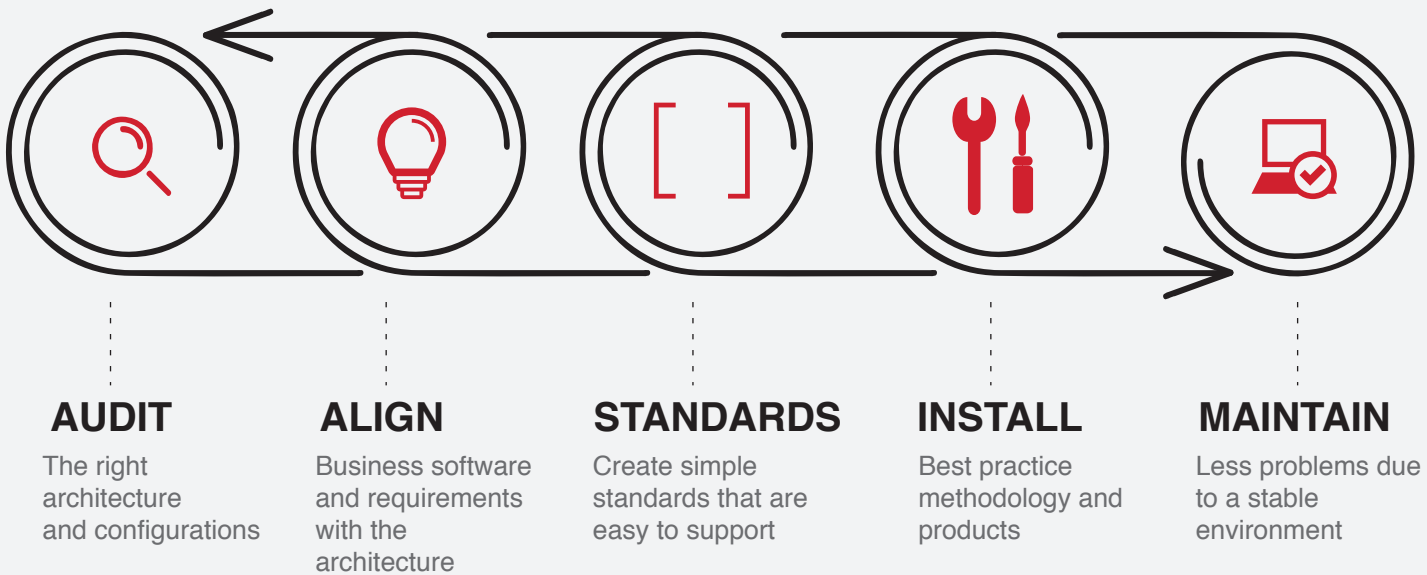
With us you get a single company bringing in services from end to end from your hardware, software, network, servers, Internet and Voice/PBX. This means total accountability and responsibility to keep your business running at all times.

UPTIME



Our backups are impenetrable to attacks because of how we setup them up using host “vaults”. This means we get our clients back up and running in a matter of hours ensuring they are not held captive from viruses and attacks. From Internet redundancy, connectivity uptime SLA's to battery backups for your internal servers and network, we protect businesses from issues such as power outages, broken Internet lines and interruption of business.

OUR METHODOLOGY



OUR CORE VALUES & CULTURE

- **A CAN-DO ATTITUDE**

We use our energy to push and get things done and issues resolved.

- **VALUE CREATION IS KING**

We are trusted advisors that create value for our clients.

- **WE PUT IN THE EFFORT**

We tirelessly put in the hard work necessary for our clients' success.

- **OUR WORD IS OUR BOND**

We do what we say and keep our promises.